

Partner with Fort Washington to Navigate the Low-Yield Market Environment

Insurance Investment Edge 1Q 2012

a webinar covering investment and risk management topics relevant to insurance companies

Register today at Insurance.FortWashington.com

Details

February 29, 2012

2:00 pm – 3:00 pm EST

Agenda

- Market Overview – Overcoming Debt, Deadlock and Financial Repression
- Current Insurance Strategies for Yield – Update
- Sector Profile – High Yield Opportunities

Featuring



Nicholas P. Sargen, PhD
Chief Investment Officer



Roger M. Lanham, CFA
Managing Director,
Fixed Income



Brendan M. White, CFA
Managing Director,
High Yield

Fort Washington Investment Advisors

- 20+ years insurance asset management
- Leadership of an experienced global economist
- Investment advisor to \$39 billion¹
- Strong parent company – Western & Southern Financial Group (W&SFG)²
- Alignment with clients' interests

Insurance Asset Management Solutions

- Sector and customized offerings that can stand alone or complement a core portfolio
- Sensitive to insurance company needs (e.g. OTTI, RBC, gain/loss, duration, liquidity, tax efficiency)
- Knowledge and experience with insurance-based capital efficiency and risk control criteria
- Characterized by experience and stability – lead portfolio managers average 15+ years with Fort Washington

¹Assets as of 12/31/11. Includes total assets and/or commitments under management by Fort Washington Investment Advisors, Inc. (Fort Washington), \$37.8 billion and \$2.1 billion managed by Fort Washington Capital Partners Group (FW Capital), a division and Peppertree Partners LLC, a subsidiary. ²W&SFG has received Standard & Poor's AA+ Very Strong and is the eighth strongest life insurance company in the world. Ratings refer to the financial strength of the insurance company and not to the safety, stability or performance of any investment product and are subject to change. Past performance is not indicative of future results.



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If you have any questions, please contact us at 513.361.7600; toll-free at 1.888.244.8176; visit us at FortWashington.com